

# FinnOne Neo for NBFCs



Delivering competitive advantage  
through technology

→ The Non-Bank Financial Company (NBFC) sector has played an instrumental role in India's economic development.



Their innovative approaches in products, services and connecting with customers have powered their growth. However, significant shifts in the regulatory environment, changing customer expectations and increased competition are challenging their business models. Technology can help counter the challenges and provide NBFCs with a competitive advantage.

#### SHARPEN YOUR COMPETITIVE EDGE

FinnOne Neo for NBFCs is a comprehensive lending solution designed to manage the complete loan lifecycle - from designing and launching innovative products in minutes to dramatically reducing exposure to risk. Above all the solution enables NBFCs to provide their customers with services that their competitors cannot match.

#### SUPPORT THE CHANNELS CUSTOMERS EXPECT

Today's customers expect their financial institution to deliver convenient access - whether it is in branches or offices, or on the internet or via mobile devices - customers expect their financial institutions to provide service whenever and wherever they want. FinnOne Neo supports all the channels customers expect and helps you provide a seamless customer experience and omni-channel service.

**ABOUT NUCLEUS SOFTWARE**

Nucleus Software is the global leader in advanced digital technology platforms that power Lending and Transaction Banking businesses worldwide. With over three decades of expertise, it supports the mission critical operations of more than 200 financial institutions in 50 countries across Retail and Corporate Lending, Transaction Banking and Cash Management, Automotive Finance and other business areas.

**AWARDS****Celent Model Bank Award For Retail Lending****2020**

RattanIndia Finance, India

**IBS Intelligence FinTech Innovation Award****2019**

Roha Housing Finance, India

**Best Lending Technology Implementation Award****2018**

SPFC, India

**Celent Model Bank Award****2016**

Celent Model Bank Vendor Award

**2014**

ICICI Bank, India

**2013**

Vietnam Prosperity Bank, Vietnam

**2010**

HDFC Bank, India

**2009**

ICICI Bank, India

**IDC Insights Award****2015**

DCB Bank, India

**Asian Banker Technology Implementation Award****2014**







ICICI Bank, India

**RBI Trailblazer Award****2013**

CIMB, Malaysia

**FINNONE NEO**

FinnOne Neo is the next-generation lending solution built on an advanced technology platform, designed to shape the future of lending across Retail, Corporate and Islamic sectors for banks and financial service companies. The multi-channel solution which helps digitize the complete loan lifecycle end to end, supports both cloud and on-premise deployments. The solution handles complete loan lifecycle covering:

-  Customer Acquisition
-  Loan Management
-  Collections
-  Lending Analytics
-  Lending Mobility
-  Enterprise Content Management

**FINNONE NEO LENDING MOBILITY**

FinnOne Neo Lending Mobility helps banks manage the end to end loan life cycle of their customers on mobile. Powered by integrated modules that can be deployed separately, the solution helps banks on-board customers faster, deliver better service to customers and simplify collection processes for agents. The solution is made up of the following modules:

- Mobile Customer Acquisition System (mCAS)
- Mobile Loan Self-Sourcing (mApply)
- Mobile Loan Servicing (mServe)
- Mobile Loan Collections (mCollect)
- Mobile Microfinance (mFin)
- FinnOne Neo Geo Tracker

**FINNONE NEO DIGITAL PORTAL**

- Web Portal for Loan Self-Sourcing (eApply)
- Web Portal for Loan Servicing (eServe)

**STREAMLINE OPERATIONS, IMPROVE SERVICE**

To keep operational costs to a minimum the solution automates the loan lifecycle – from origination and data capture to loan servicing and delinquency management. Not only does it reduce costs, but it eliminates errors and improves customer service.

**RAPID DEPLOYMENT, RAPID RETURN**

FinnOne Neo offers a choice of deployment options – including in-house and cloud. Additionally by using the latest technologies, FinnOne Neo can be quickly, easily and seamlessly integrated into virtually any infrastructure. It has a range of integration methods ensuring that secure and reliable connections to other systems are maintained.

**FULLY FUNCTIONAL, EASY CONFIGURATION**

The solution represents the combined experience gained from working with many of the world's leading financial institutions for three decades. FinnOne Neo's comprehensive feature set is paired with a technology platform which enhances business agility through the use of rapid prototyping and parameterisation.

**KEY FEATURES**

- End to end loan management
- Paperless loan sourcing
- Cloud ready
- Integrated accounting engine
- Dynamic workflow management
- Powerful rule engine
- Seamless integration