



Seamless Auto Finance

Embrace FinnOne Neo™ for
Lending Excellence

In an era marked by technological upheavals, shifting consumer expectations, and the emergence of new market players, the global automobile industry undergoes a paradigm shift. This wave of disruption extends its reach to the auto finance sector, presenting challenges and opportunities, from novel and personalized loan products to diversified channels.

Leading the charge, FinnOne Neo™, digital lending platform for auto finance propels lending businesses into an agile, scalable, and transparent realm. This robust solution serves as a cornerstone for overseeing the entire automotive loan lifecycle, from seamless customer onboarding to expeditious loan disbursements, offering an adaptable framework for accelerated growth, expanded horizons, and heightened profitability.

Driving Business Growth, Simplifying Operations

The global automotive industry faces transformative shifts, driven by new technologies and evolving customer expectations. In response, the auto finance sector is presented with both challenges and opportunities, demanding agile business models and cutting-edge technologies. FinnOne Neo™ for automotive finance emerges as the solution, delivering business flexibility, comprehensive functionality, and the latest technology to navigate the changing landscape and fulfill customer expectations.



Business Flexibility, Comprehensive Functionality

FinnOne Neo™ empowers market leaders with comprehensive product and channel support, integrating sophisticated workflows for streamlined operations. This solution facilitates the swift implementation of standard business processes across diverse operational countries, ensuring both centralized control and localized flexibility. Its agility aligns seamlessly with the dynamic needs of the global automotive finance industry.

Latest Technology, Drive Agility

Built on a Service Oriented Architecture (SOA) design, FinnOne Neo™ combines decades of business insight with advanced technology. The solution facilitates seamless integration with peripheral applications and processes, such as credit bureaus, central bank reporting, and coupon printing. It ensures operational agility, allowing for quick adaptation to evolving business requirements.

Launch New Products in Minutes

FinnOne Neo™ facilitates rapid and straightforward product launches with easily configurable workflows and predefined sets of rules and policies. The system supports multiple payment methods, ensuring a modular approach to new product development, thus enabling hyper personalized approach.

Streamline Operations, Improve Profits

The automated processes and powerful engines in FinnOne Neo™ reduce the time for payments to dealers, enhancing dealer retention and satisfaction. Speedy loan disbursements to end customers, coupled with efficient transaction processing, contribute to increased conversion rates and higher profits.





Future-proofed Solution

FinnOne Neo™ anticipates evolving business needs by providing integrated support for Residual Value calculations in various scenarios, including multi-mode transportation models, vehicle sharing, and eco-cars.



Leverage Insights, Enhance Results

The analytics module offers accurate customer segmentation, improving targeted marketing efforts and lowering the cost of customer acquisition. Nucleus Lending Analytics analyzes historical customer data, providing insights for developing new products and identifying causes of customer churn enabling intelligent decisioning.

Key benefits of FinnOne Neo™ Automotive Finance Solution



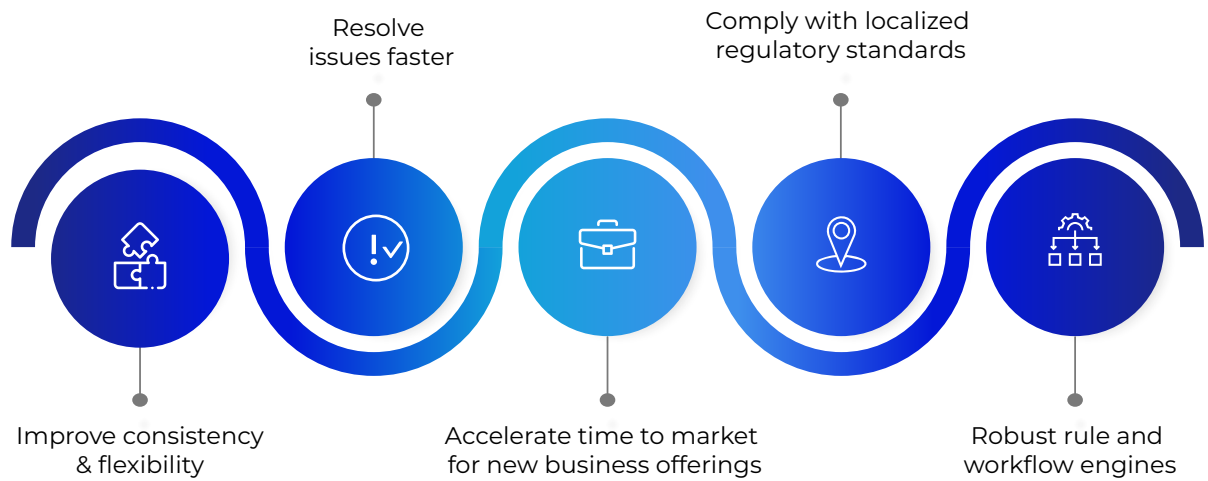
Faster Go-to-Market (GTM) and with 90% Pull Through Rate

By incorporating tried-and-true solutions and embracing industry best practices, auto finance institutions can expedite their entry into the market, simultaneously reducing the overall cost of ownership.



Reduced Turnaround Time (TAT) for Loan Approval Process within 2 minutes

The process of automated driven digitization optimizes the loan approval, reducing processing time from days to hours, and eventually to minutes. This empowers auto finance institutions to deliver swift loan approvals, ensuring a seamless and efficient borrowing experience.



Awards

"Most Innovative Use of Process Automation" award by IBS Intelligence

"Best Digital Lending Implementation" award by IBS Intelligence

Celent Model Bank award for Retail Lending

Asian Banker Technology Implementation Award

FinnOne Neo™, Next Generation Digital Lending Solution wins Banking Frontiers Technoviti Awards 2023



About Nucleus Software

Nucleus Software Exports Ltd. is a publicly traded, software product company that provides lending and transaction banking products to global financial leaders.

Nucleus Software powers the operations of 200+ Financial Institutions in 50+ countries, supporting retail and corporate lending, cash management, mobile and internet banking. Its products facilitate 26+ million transactions per day, managing over US \$ 500 billion value of loans and enabling 500,000+ daily users.

Contact Us



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