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Nucleus and MII partner together for Indonesian market

Posted May 20th, 2009 by [safiakhan](#)

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Nucleus Software Exports Limited (NSE: NUCLEUS, BSE:

now 531209) and PT. Mitra Integrasi Informatika (MII)—a



subsidiary company of PT. Metrodata Electronics, Tbk (IDX: MTDL) in



Indonesia today announced that they have entered into a channel partnership
Jakarta, Indonesia | New Delhi, India, May 20, 2009: Nucleus Software Exports
Limited (NSE: NUCLEUS, BSE: 531209) and PT. Mitra Integrasi Informatika (MII)
—a subsidiary company of PT. Metrodata Electronics, Tbk (IDX: MTDL) in
Indonesia today announced that they have entered into a channel partnership.
Under this agreement MII will serve as a strategic alliance for Nucleus Software
in Indonesian market.

Further enhancing Nucleus' presence in the Indonesian market, this partnership
will leverage Nucleus' domain experience and MII in-depth local market
knowledge to support the growing business traction and focused investments
made by Nucleus in the Indonesian banking and financial sectors.

Nucleus views this partnership as integral to its focus on further increasing
business opportunities in the region and is committed to providing its clients
with the best technologies to enhance their competitive edge and customer
focus. MII networks will harness the full potential of Nucleus' products and
generate value by all development efforts.

Niraj Vedwa President & Head - Global Sales & Marketing, Nucleus Software
said, "We have made continuous investments in the business towards attaining
market leadership in this region and this partnership with MII is a testimony to
our products' effective value proposition. Given MII's expertise, both technical
and functional, and their strong presence in the region, our customers will
tremendously benefit from this partnership."

"We will put more investment in Financial Services Industry (FSI) solutions and
set up a dedicated unit to handle FSI projects complete with FSI specialists. We
think it is a great opportunity to be associated with a global software brand like
Nucleus Software. Our focus to this industry includes Loan, Collection, and Cash

Management Systems using Nucleus Software products as foundation. Our relationship with Nucleus will provide an outstanding opportunity to directly gauge the needs of Indonesian customers. We look forward to a very successful partnership with Nucleus and are confident that we will be able to provide value to their business by extending their products to the right audiences," said Sjafril Effendi, President Director of PT. Mitra Integrasi Informatika.

About PT. Mitra Integrasi Informatika (MII):

PT Mitra Integrasi Informatika (MII) is a leading IT Service Provider in Indonesia. MII is a subsidiary of PT. Metrodata Electronics, Tbk (IDX: MTDL), focuses on IT System and Network Integration, Business Application Implementation, IT Consultancy, and IT Outsourcing Services. MII has been building strategic alliances with world class information technology companies such as APC, BMC Software, CheckPoint, Cisco Systems, Citrix Systems, DELL, EMC, Emerson Network Power, EPSON, Hewlett-Packard, Hitachi Data Systems, IBM, Infor Global Solutions, K2, Kontinum, Lenovo, Microsoft, Netscout, Oracle, Prometric, RSA Security, SAP, Software AG, Sun Microsystems, Strategic Partner Solution, Symantec, Trend Micro, and VMWare. Since May 6, 2002, MII has successfully applied the international quality standard and obtained ISO 9001:2000 certificates. MII main focus is in corporate business that spread over vertical-industries from Financial Services, Government Institutions, Energy, and Telecommunication to Manufacturing, Retail and Distribution. For more information, please visit www.metrodata.co.id

About Nucleus Software Exports Limited:

Nucleus Software (NSE: NUCLEUS, BSE: 531209) is a leading software powerhouse providing innovative and pioneering software solutions for Banks and Financial organizations globally. Nucleus Software offers a host of competitive IT solutions and consultancy services designed to support the whole spectrum of business offerings spanning Retail and Corporate Banking, Cash Management, Credit Cards, Relationship Banking, Financial CRM, Credit Risk &

Appraisal, EAI, Internet Banking, FX, Basel II, Data warehousing and Analytics.

With customers across the globe, the company is consistently innovating with cutting edge and industry driven products in the domain. Nucleus Software is listed on the National Stock Exchange and Bombay Stock Exchange in India. For more information, visit www.nucleussoftware.com

Safe Harbor:

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding the success of our investments, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, our ability to successfully implement our strategy, our research and development efforts, changes in the value of the Rupee and other currency changes, intense competition in IT and consulting services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, industry segment concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks or system failures, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, withdrawal of governmental fiscal incentives, political instability and regional conflicts, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Nucleus may, from time to time, make additional written and oral forward-looking statements, including statements contained in the company's filings with the Securities and Exchange Board of India, Stock Exchange and our reports to shareholders. The company

does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the company.

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