

## CASE STUDY



# Nucleus Software's cash management solution CASH@Will™ strengthening rapid business growth and delivering on customer delight.

### Client Profile

Netherlands-based leading international bank, ranked among top banks in the world in size and strength.

### Business Needs

Bank's some critical requirements from the solution were:

- **Scalability:** To handle the increased transaction volumes with the introduction of new and innovative products from the Bank's product group.
- **Effective cost management:** A solution that could help business in effective cost management instead of adding to the cost.
- **Quick time to market delivery:** A solution that could ably differentiate the Bank's offerings with quick time to market delivery.
- **Strong support structure:** The bank needed a solution that was strong on its support structure.

### Problem Overview

The Bank already had a solution deployed for handling the cash management transactions at its various branches in the South East Asia. But they were looking at drastic improvement in their cash management business to provide unparalleled services to their customers. As well as, strengthen their rapid business growth and deliver on customer delight.

### Nucleus Solution

CASH@Will™ is a complete suite providing comprehensive web enabled cash management solutions and services.

The product is divided into two broad categories – on site bank operations and web driven customer operations. By seamlessly supporting multi-bank, multi-currency, multi-lingual transactions, it ensures smooth flow of information and cash.

CASH@Will™ empowers banks to optimize the cash management services of their corporate clients by drastically improving:

- Funds collection
- Inflow forecasting
- Speed and quality of information
- Payment dispatch
- Funds utilization in order to avoid zero interest accounts

This web enabled solution based on Oracle platform offers major benefits like:

- Flexibility to add more feature modules in future (due to the generic nature of its architecture).
- Secure access to information.
- Enhanced quality of operations with 100% uptime for user access.

## Key Challenges

- A multi country rollout where regional peculiarities had to be accommodated during implementation of solution.
- Very stringent and aggressive timelines.
- The solution had to cater to multilingual requirements like Thai, Traditional and Simplified Chinese on single database instance.

## Products implemented

### CASH@Will™ Functional Modules

- Collection System
- Payments System

### Supportive Modules

- Common Maintenance
- Charging Engine
- Accounting Engine
- Security Administration
- Reporting Engine

## Value Delivered

- Standardized product offering for payments & collections across countries.
- Centralized hub architecture eliminating separate country infrastructure costs.
- Lower roll out costs for new country implementations & future upgrades owing to a central architecture.
- Faster roll out of existing products & new upgrades to countries.
- Centralized model allowing for development of Centre of Expertise for product support with reduced dependency on local IT.
- Enhanced scalability to handle increased volumes.
- Flexible product configuration, charging engine, work flow definition .
- Flexible interfacing option to support client formats.
- Increased automation of operations activities through STP resulting in reduced manual intervention, faster processing.
- Simplified operations processing due to the integration of other external systems used by operations.

**About CASH@Will™:** All other parameters being equal, how well an organization manages its collections, payments and liquidity has a direct bearing on its status, against a competitive backdrop. Nucleus Cash Management Solution CASH@Will™ built on new generation technologies of Oracle empowers banks to offer their corporate customers optimized cash management services, dramatically improving funds collection and inflow forecasting, payment dispatch and funds utilization. It provides anytime, anywhere access to quality real-time consolidated information and seamlessly supports multi-bank, multi-currency, multi-lingual transactions, ensuring smooth flow of information and cash.

**About Nucleus Software Exports Limited:** Nucleus Software (NSE: NUCLEUS, BSE: 531209) is a leading software powerhouse providing innovative and pioneering software solutions for Banks and Financial organizations globally. Nucleus Software offers a host of competitive IT solutions and consultancy services designed to support the whole spectrum of business offerings spanning Retail and Corporate Banking, Cash Management, Credit Cards, Relationship Banking, Financial CRM, Credit Risk & Appraisal, EAI, Internet Banking, FX, Basel II, Data warehousing and Analytics. With customers across the globe, the company is consistently innovating with cutting edge and industry driven products in the domain. Nucleus Software is listed on the National Stock Exchange and Bombay Stock Exchange in India. For more information, visit [www.nucleussoftware.com](http://www.nucleussoftware.com)

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