

| Particulars | 2008-09 | 2007-08 | 2006-07 | 2005-06 | 2004-05 |
|--|---------|---------|---------|---------|---------|
| Ratios- P&L | | | | | |
| Export Revenue/ Revenue (%) | 88.82 | 88.88 | 89.24 | 90.01 | 91.66 |
| Domestic Revenue/ Revenue (%) | 11.18 | 11.12 | 10.76 | 9.99 | 8.34 |
| Gross Profit/ Revenue (%) | 32.24 | 39.56 | 43.44 | 45.63 | 42.11 |
| Software Development Expenses/ Revenue (%) | 67.77 | 60.44 | 56.56 | 54.37 | 57.89 |
| Selling and Marketing Expenses/ Revenue (%) | 8.47 | 7.15 | 8.11 | 7.93 | 7.97 |
| General and Administrative Expenses/ Revenue (%) | 8.66 | 6.98 | 6.72 | 7.21 | 7.89 |
| Total Operating Expenses/ Revenue (%) | 84.90 | 74.57 | 71.39 | 69.52 | 73.76 |
| Operating Profit/ Revenue (%) | 15.10 | 25.43 | 28.61 | 30.48 | 26.24 |
| Depreciation/ Revenue (%) | 4.04 | 4.10 | 3.11 | 3.21 | 3.43 |
| Other Income/ Revenue (%) | 1.76 | 2.44 | 2.54 | 2.07 | 2.52 |
| Tax/ Revenue (%) | 0.79 | 0.94 | 0.99 | 2.10 | 1.41 |
| Tax/ PBT (%) | 7.43 | 4.23 | 3.83 | 7.75 | 6.53 |
| PAT from Ordinary Activities/ Revenue | 13.87 | 18.94 | 22.39 | 22.98 | 17.60 |
| PAT from Ordinary Activities/Net Worth(%) | 18.95 | 25.40 | 29.98 | 29.45 | 21.55 |
| ROCE(PBIT/Capital Employed) (%) | 15.24 | 33.76 | 40.74 | 40.23 | 29.18 |
| ROANW (PAT/Average Net Worth) (%) | 14.16 | 32.45 | 39.29 | 37.13 | 27.28 |