



Nucleus Software Exports Ltd.

Ratios- P&L

Particulars						In %
	2010-11	2009-10	2008-09	2007-08	2006-07	
Export Revenue/ Revenue	84.89	87.39	88.82	88.88	89.10	
Domestic Revenue/ Revenue	15.11	12.61	11.18	11.12	10.90	
Gross Profit/ Revenue	32.19	32.77	32.24	39.56	43.44	
Software Development Expenses/ Revenue	67.81	67.23	67.77	60.44	56.56	
Selling and Marketing Expenses/ Revenue	11.17	7.77	8.47	7.15	8.11	
General and Administrative Expenses/ Revenue	9.75	6.47	8.66	6.98	6.72	
Total Operating Expenses/ Revenue	88.73	81.47	84.90	74.57	71.39	
Operating Profit/ Revenue	11.27	18.53	15.10	25.43	28.61	
Depreciation/ Revenue	3.43	3.88	4.04	4.10	3.11	
Other Income/ Revenue	3.20	0.55	1.76	2.44	2.54	
Tax/ Revenue	1.30	2.04	3.00	2.38	3.11	
Tax/ PBT	11.79	13.40	23.39	10.01	11.09	
PAT from Ordinary Activities/ Revenue	6.26	9.86	5.65	18.87	22.39	
PAT from Ordinary Activities/Net Worth	5.88	10.62	7.72	25.31	29.98	
ROCE(PBIT/Capital Employed)	10.68	17.31	18.43	35.93	44.07	
ROANW (PAT/Average Net Worth)	9.42	15.02	14.16	32.45	39.29	

Ratios- Growth

Particulars						In %
	2010-11	2009-10	2008-09	2007-08	2006-07	
Growth in Export Revenue	-9.95	-12.58	13.66	30.01	47.89	
Growth in Revenue	-7.30	-11.15	13.74	30.53	49.40	
Operating Expenses Growth	0.96	-14.74	29.49	36.34	53.42	
Operating Profit Growth	-43.63	9.01	-32.44	16.02	40.22	
PAT Growth	-31.41	19.03	-47.75	11.95	48.71	
EPS Growth	-31.45	18.96	-47.75	11.66	48.41	