



Vishnu R Dusad
CEO & MD
Nucleus Software

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Nucleus eyes American market

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NOIDA based IT firm Nucleus Software Exports said the company sees fresh opportunities in Latin American countries for its growth. The company would also shortly zero-in hiring of top four officials for handling different functionalities of the organisation.

In an interaction with *Financial Chronicle* in May this year, Nucleus Software CEO and MD, Vishnu R Dusad had told *Financial*

Chronicle that the company will see “three-to-four new faces by next quarter,” especially after COO, Niraj Vedwa’s resignation in April 2011.

“As per the plan, we have started hiring and Viveka Ragukumar is the first person in the lot as executive VP, global delivery. Viveka will be spearheading the delivery operations across the organisation. By end next month, some other designations like global human resource head and products head will be hired,” Dusad

told FC on Monday.

The company providing software solutions for banks and financial organisations globally churns out 85-90 per cent of its businesses from global operations.

It hosts IT solutions and consultancy services designed to support the whole spectrum of business offerings across retail banking, corporate banking, cards and cash management.

“There are lots of opportunities from Latin America countries as banking sector is growing there.

Started two-and-a-half years ago, we have operations in Argentina, Brazil, Columbia, Chile and Mexico, and all are giving good returns,” he said.

Without giving further details, Dushad said the revenue pattern would remain same from global operations and remaining 10-15 per cent would come from India operations. Present in more than 100 countries, the company has 1,638 employees worldwide.

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